

Clarifications from Pre-Proposal Conference - 2/22/07

- Broadband Service Area Map – see website – will be posted by Monday, 2/26
- Survey Results from BPL Study – In February 2006 The Shpigler Group did an analysis of market factors and projected that the residential and commercial penetration in the Heber Valley for broadband deployment would result in a take rate 7% better than national average. This was due to a younger population, above average household incomes (compared to State averages), and above average education levels. This study also estimated that 42% of households in Heber are not in reach of DSL.
- HL&P owned power poles – Heber Light and Power owns the vast majority of power poles in the Heber Valley. In a few areas Qwest owns poles and has lines strung which are typically across the street from and are redundant to HL&P poles.
- % Ariel – approximately 50% of the valley is served by overhead power lines.
- Franchising – existing customers – Local customers are free to choose which local information service company to use. There are not any captive customers that would automatically be switched over to the successful proposer.
- Local Government Fiber Map– see website – will be posted by Monday, 2/26
- List of Review Committee members– we hope to have a final list of those that will be on the review committee by March 5th, 2007. To ensure that you are not disqualified please direct all questions/inquiries to Paul Kennard as stated in the RFP
- Regulation of services – this RFP is for Broadband High-speed Internet access which is considered an Information Service and is not subject to telecommunications regulations.
- Build Time - there are no seasonal constraints on construction in the Heber Valley. Construction continues through all seasons of the year. As mentioned at yesterday's meeting some jurisdictions do have restriction on road cuts at certain times of the year. Please consult local ordinances.
- Joint Ventures by individual companies – we encourage companies to explore options where they can work together to better meet the needs specified in this RFP.